



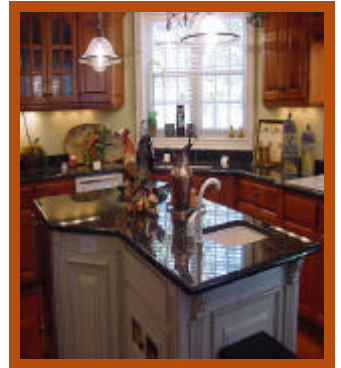
Prescott Stone Fabricators, Ltd. Monthly Stone Seminars

“**First Friday**” Stone Seminars, open to the general public, provide an opportunity to learn about which types of stone are appropriate for various applications. Additionally, participants have an opportunity to see and touch a multitude of stones in a large variety of patterns and colors.

Seminars are usually offered on the first Friday of each month from 12 Noon to 1:30 PM. This allows par-

ticipants to “sneak away” for lunch and return to work without taking time off. The seminar includes a PowerPoint presentation with a complimentary lunch and then a tour of the fabricating shop and stone yard. **These seminars are free of charge; please invite your customers** and prospects to attend. Our format is informational and not one of a high pressure sales meeting.

Pre-registration is required and can be done via our website



Verde Peacock Granite

For Allied Building Professionals Only

Our December Stone Seminar, scheduled for Friday, December 6 from 12 Noon to 1:30 PM, will be specially **tailored for builders and those in related fields.** While

the format will be similar to our regular seminars, we will have **technical personnel** available to discuss your specific questions and needs.

Often, without the benefit of a visit to our shop, it is hard to understand the value we can add to your jobs that will **distinguish your work** and



Kashmir Granite Piano Island

Use Prescott Stone to:

- **Avoid unnecessary delays**
- **Reduce the number of callbacks**
- **Minimize problems with cracks and shifting seams**
- **Avoid suffering through the learning curves of newer companies**
- **Achieve control over your job.**

Introducing New “Factory” Seams

You and your customer may benefit from our new factory seams. This is a wonderful way to distinguish your company in the current building market. These seams are matched for grain and color, laminated in our shop and then the stone’s surface is re-polished. Often, these seams are undetectable to the eye and usually, indiscernible to the touch.

Frequently, the customer’s counter size exceeds the size of even the largest slabs we can source. This requires the presence of a site seam. Sometimes, in this situation, we can

provide a factory seam which comes to you at **no additional expense.**

When the countertop design would



Cantilevered Giallo Ornamental Granite

benefit from the use of a factory seam, we make a jobsite visit and determine if access and clearances for an oversized piece are adequate.

Prescott Stone Fabricators has been utilizing this technique for the past year and many of our customers have enjoyed very positive results.

View our [site seam](#) at the Parade of Homes, Lot 806, in Southern Village, located off 15/501 South in Chapel Hill.

Hand-Pick Your Slabs

Getting the right material for each customer is of critical importance at Prescott Stone Fabricators. We strive to source the **best size, quality and composition** in each slab for each individual job. It is for this reason that we do not bring in large containers of stone at a lower cost; rather, we work in response to the needs of each individual customer.

We now have a selection of consigned materials in stock which allows customers to see full slabs prior to the purchase of their stone. Often, we obtain samples and images from our suppliers that allow the customer to see first-hand what the stone looks like.

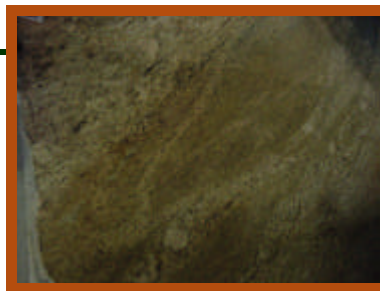
To achieve the ultimate control over the outcome, the customer must be allowed to hand-pick his or her own slabs

The Triangle now has several **first rate suppliers in our region** where customers may view and select slabs: G&L Marble of High Point and Walker-Zanger of Charlotte. Let us know what your needs are and we can source the highest quality stone for any residential project.

Shivakashi Granite



Madura Gold Granite



Palladio Quartzite

